StreamOne®, TD SYNNEX's Global Cloud Management Platform

Today's cloud market is quickly growing in both complexity and scope, making success more difficult than ever to achieve alone. To simplify and accelerate your technology-driven journey, the TD SYNNEX Microsoft team is dedicated to helping partners streamline both their Microsoft Infrastructure-as-a-Service (IaaS) and Software-as-a-Service (SaaS) cloud business globally with StreamOne®.

As a global, multi-tenant platform, the full capabilities of StreamOne® are available worldwide and include 80+ countries, 22 currencies and 16 languages.

StreamOne® creates a seamless, end-to-end digital management experience that helps partners acquire, integrate, purchase, manage and bill solutions. Accelerate revenue growth and drive opportunities with the StreamOne® AI recommendation engine and Azure Marketplace Syndication.

StreamOne® Professional Services Automation (PSA) Connectors help managed service providers (MSPs) drive operational efficiency and streamline technology-driven processes. Add in a full range of Application Programming Interfaces (APIs), consolidated billing, white-label storefronts for end user self-service, a Security Operations (SecOps) solution, cost optimization tools and other best-of-breed capabilities to help you grow your cloud business and advance in the Microsoft AI Cloud Partner Program (MAICPP) efficiently.

StreamOne®

Grow your Microsoft business at scale with best-of-breed capabilities to optimize your end-to-end digital journey.

Azure Marketplace Syndication	SecOps Solution	AI Cognitive Recommandation Engine
Automated and accurate multi-cloud billing	Real-time usage data and AI visibility	Subscription lifecycle management
Fully customizable white-label storefronts	Customer price books based on N-tier profile	SMB Fraud Mitigation Solution
Business insights through custom reports	Full range of API integrations, from billing to commerce	Industry-Leading Professional Services Automation (PSA) Connectors

Marketplace Syndication

Thousands of Products at Your Fingertips

ISV Products → Hyperscaler Marketplaces → StreamOne® → Channel Partners → End Customers

StreamOne® Marketplace Syndication simplifies procurement processes for both Microsoft Commercial Marketplace catalogs (Azure and AppSource), offering partners a powerful platform to manage and expand their software and services portfolio.

Marketplace Syndication

What do we offer?

Unification and normalization of the customer buying experience, so you can purchase and manage from one consistent system.

How does it work?

Receive a notification each time Microsoft adds or updates products.

Add to the syndicated products in your marketplace with just a few clicks.

Lifecycle management, reporting and billing capabilities included.

Why does it deliver?

Simplifies procurement for buyers, providing a one-stop shop.

Creates new revenue opportunities without additional expenses.

Accelerates speed to market.

StreamOne® PSA Connectors

Significantly simpler, more effective and the only platform that provides billing reconciliation.

Transform your business processes, enhancing efficiency with full StreamOne® data and AI integrations to your PSA of choice.

- ✔ Manage both SaaS and IaaS through your PSA
- ✔ Advanced sync settings for flexible and configurable control
- ✔ Improve billing accuracy and align to your billing cycles

Near real-time sync to PSA tools

- Get full visibility into any changes to subscriptions or consumption
- Expedite your billing process for faster time to revenue

StreamOne® SecOps Solution

Create automatic cross-selling and upselling opportunities driving more sales.

Defend your small to mid-size business (SMB) customers against fraudulent cloud activities with an all-in-one view of their security posture. MFA Passwords Budget Thresholds Policies.

- ✔ **Monitor**

  View all your customers' security status, threats and recommended actions.

- ✔ **Manage**

  Standardize deployment of security policies across your customer base.

- ✔ **Implement**

  Recommend products to fill security gaps.

Available throughout the platform as well as through white-label storefronts.

" The StreamOne® exports for billing on the monthly basis now form a key process internally of how we bill our customers. The data is always right, then we can bill our customers straight away off the back of that data. It really means that we're billing now as soon as we can. We're getting that cash into the business earlier, and it's reducing across the payment terms our cash negative flow because we've got that customer invoice data, and we can push that out as soon as possible. "

Rosemary Brandt
Senior Buyer
Jigsaw24

Contact Us

To learn more about how TD SYNNEX and Microsoft can help you take your business to the next level with StreamOne®, visit our site or contact your TD SYNNEX Microsoft team.